

## Conditions of participation

- In order to ensure that participants can benefit from each other's experiences, the organisers will limit the numbers of delegates from each sector (at present there is only 1 place per company for industry representatives). Those wishing to take part should therefore apply as soon as possible to express their interest.
  - Industry places may be transferred among personnel in the same company once the application has been accepted by the organisers.
  - Expressions of interest on the attached form will be accepted until 5 June 2009 if places still remain. The form can be faxed or sent as an e-mail attachment to the contact address below.
  - All those expressing interest in attending the workshop will receive a reply notifying them of the result of their application. Those who are accepted must then transfer the entire course fee to the Piperska Group bank account within 21 days. Places will not be kept for those who make late payment and may be offered to others. Bank details will be supplied with the application acknowledgement.
  - The workshop fee per person will be:  
**Public sector participants** (eg from health authorities, health services and universities): £340 GBP  
**Private sector participants** (eg from industry, private companies or individuals): £830 GBP
- This fee includes all lectures and workshop activities, lunches, tea/coffee during the day, and the Gala Dinner on 10 July in the Royal College of Physicians & Surgeons of Glasgow. The fee **does not** cover any other costs, eg hotel accommodation, travel or evening subsistence costs (apart from the Gala Dinner).
- Fees must be paid into the Piperska Group UK bank account in GB pounds only. Participants are responsible for any costs incurred in making international bank transfers to the Piperska Group account.
  - Cancellations will be accepted, and a full refund given, up to 9 May 2009 but thereafter no refunds will be made.
  - The official language of the conference will be English and there will be no translation service.
  - There will be no organised programme for accompanying persons. They may attend the Gala Dinner on payment of a separate fee which will be notified to those offered places for the conference.
  - The organisers reserve the right to change the details of the workshop programme without notice.

**EACPT Meeting, Edinburgh:** For those going on to the European Association for Clinical Pharmacology & Therapeutics meeting in Edinburgh, there is direct access by train from Queen St station, only a short distance from the workshop venue.

## Piperska Group workshop administration

Please send the completed form by fax or as an e-mail attachment as soon as possible and **no later than 5 June 2009**.

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**PIPERSKA GROUP**  
Rational Prescribing

## The Managed Introduction of New Medicines

A highly interactive three-day workshop

Royal College of Physicians & Surgeons, Glasgow, UK  
9-11 July 2009

### The workshop

**The workshop is primarily intended for healthcare professionals involved in decision making about the funding of new drugs and/or managing their introduction in Europe.**

Course presenters will be available during the three days for formal and informal discussions. There will also be a limited number of places for pharmaceutical company personnel (restricted initially to one person per company).



**Deadline for expressions of interest**  
5 June 2009

**Form attached.**

### Topics covered include:

- Principles of pharmacovigilance, clinical pharmacology and pharmacoepidemiology
- HTA and managed entry practices in Europe
- Horizon-scanning activities including forecasting and critical drug evaluation
- Local formulary and guideline development
- Overview of health economic principles and concepts
- How health economic evaluations are used by the Scottish Medicines Consortium, with examples
- Selection of new, expensive drugs for funding - the Polish experience
- Changing or influencing prescribing behaviour in primary and secondary care
- Prescribing and outcome monitoring
- Independent studies - initiation, funding and prioritisation
- Risk sharing arrangements

